NEW ENGLAND EXCESS EXCHANGE		0-347-4935	e basis)
Risk Management Solutions		Prop	osal
Proposer, firm, business or organization (explain interrelationship or	n a separate business letterhead aheet)		
Address	City	State Zip	
State(s) of Licens u re/Registrat ion	Date Established	Telephone numb	er
Nature of Business			
1. IS THE FIRM (please circle): CORF	PORATION PARTNER	SHIP INDIVIDUAL	-
If "individual," is this a full time activity?	Yes No If	"no," please give details of	other employment:
3. IS THE FIRM NOW, OR HAS IT IN THE PAS FIRM, CORPORATION OR COMPANY OT If "YES," please give full details:	THER THAN STATED ABOV	E?	No
4. DURING THE PAST FIVE YEARS, HAS T NESS BEEN PURCHASED OR ANY MER If "YES," please give full details:	GER OR CONSOLIDATION		Yes 🗆 No
5. PERSONNEL:	Qualifications and/or degrees	Univ. or College	How long -with firm?
a. Principal(s), partners, directors, and officers			
b. Other senior personnel			AE&SPIP.PH(4/98)

6. A. TOTAL PERSONNEL:

- a. Total number of persons in Q5
- b. Total number of other qualified
 Architects & Engineers
- c. Total number of Surveyors
- d. Total number of other Technical Staff
- e. Total number of non-technical staff, such as clerks, secretaries, phone operators, typists,etc.
- f. Total personnel including persons in 05

7. IN WHICH OF THE FOLLOWING PROFESSIONS IS YOUR FIRM ENGAGED? (please show proportion)

		Average Prior Years	Current Year		Average Prior Years	Current Year
a.	Architectural		%	1. Structural Engineering		%
b.	Interior Designing		%	k. Chemical Engineering		%
С.	Land Surveying		%	1. Nuclear Engineering		%
d.	Civil Engineering		%	m. Aerospace Engineering		%
e.	Soil Engineering		%	n. Marine Engineering		%
f.	Electrical Engineering		%	o. Process Engineering		%
9.	Mechanical Engineering	-	%	p. Landscape Architectural		%
h.	Environmental Engineering		%	q. Others not shown,		
1.	Heating & Ventilation			please specify		%
	Engineering		%		TOTAL	100%

8. INDICATE PROPORTION OF WORK UNDER THESE HEADINGS IN WHICH THE FIRM ENGAGES

a. Feasibility studies, surveys, reports and master planning where firm is not		
involved in design resulting in construction.	None	Yes 🛛%
b. Design Services only	None 🛛	Yes 🗆%
c. Observation, supervision, inspection services only.	None	Yes 🗆%
d. Design and Supervision of Construction.	None	Yes 🗆%
e. Land/Boundary Surveys.	None	Yes 🗆%
f. Construction Management	None	Yes 🗆%
		Total 00%

9. * DOES OR HAS THE FIRM EVER OFFERED ANY OF THE FOLLOWING SERVICES?

a. Machine Design	None 🗆	Yes 🗆%	k. Special Foundation Design	None 🛛	Yes 🗆%
b. Material Testing	None 🗆	Yes 🗆%	1. Soil Testing of any kind	None 🗆	Yes 🗆%
c, Energy Management	None 🛛	Yes 🛛%	m. Interpretation of Soils tests		
d. Failure Analysis	None 🗆	Yes 🗆%	performed by others	None 🗆	Yes 🗆%
e. Active Solar Heating	None 🗆	Yes 🗆%	n. Work in connection		
f. Passive Solar Heating	None 🗆	Yes 🗆%	with mines	None 🗆	Yes 🗆%
g. Product Design	None 🗆	Yes 🗆%	o. Asbestos Testing		
h. Laboratory Analysis	None 🗆	Yes 🗆%	or abatement	None 🗆	Yes 🗆%
i. Real Estate Developmen	t None	Yes 🗆%			

No coverage is provided for some of these services: therefore, if any of the above is answered "yes, give full details on a separate sheet.

10. INDICATE PROPORTION OF WORK UNDER THE FOLLOWING HEADINGS IN WHICH THE FIRM ENGAGES:

A.TRANSPORT

1) Highways & Roads	None 🗖	Yes 🗖%
 Vehicular Parking Structures 	None 🗆	Yes 🗆%
3) Airports	None 🗆	Yes 2%
4) Mass Transit	None 🗔	Yes%
5) Other Transport Projects	None 🗆	Yes 🗆%

B. COMMERCIAL

1) Banks, Hotels, Restaurants, Clubs,			
Shopping Centers, Stores	None 🗆	Yes 🗆	_%
 Stadiums, Auditoriums, Sports Arenas of 			
any kind	None 🗆	Yes 🗆	_%
 Other Commercial Projects 	None 🗆	Yes 🗆	_%

C..INDUSTRIAL

1) Light Industrial Buildings			
such as Factories and Warehouses	None 🗆	Yes 🗆	%
 Heavy Industrial Plants, Bulk Storage 	None 🗆	Vec 🗆	%
3) Petrochemical, Refinery,			70
Fertilizer, Ammonia, & Urea Plants	None 🗆	Yes 🗆	_%
 Other Industrial Projects 	None 🗆	Yes 🗆	_%

D. RESIDENTIAL

A) Driveta Duallinga			
 Private Dwellings (One Family) 	None 🗆	Yes El	%
2) Multi-unit			
Dwellings	None 🗆	Yes 🗆	%
3) High Rise			
Apartments	None 🗆	Yes 🗆 🔄	_%
4) Government Funded			
Housing for Low			
Income Families	None 🗆	Yes 🗆 🔜	%
5) Condominiums	None 🗆	Yes 🗆	%
6) Other Residential			
Projects	None 🗆	Yes 🗆	_%

E. LEISURE

1) Amusement Rides, The	me		
Parks, Skateboard			
Parks, etc.	None 🗆	Yes 🗆 🔄	%
2) Golf Courses	None 🗆	Yes 🗆 📖	%
3) Playgrounds, Parks	None 🗆	Yes 🗆 🔄	%
4) Swimming Pools	None 🗆	Yes 🗆	%
5) Health Clubs	None 🗆	Yes 🗆 🔄	%
6) Other Leisure			
Facilities	None 🗆	Yes 🗋	%

F. MUNICIPAL & PUBLIC FACILITIES

 Sewage Systems Water Works Electric & Gas Utilities Power Generation Plants Other Municipal or Public Utility Projects G. MARINE 	None None None None None None None None None	Yes
 Harbors, Jetties, Docks, Offshore Structures Marine Surveys Other Marine Projects 	None None	Yes 🗆% Yes 🗆% Yes 🗆%
H. BRIDGES, TUNNELS & DAMS	5	
1) Bridges, Tunnels & Dams under 150 ft. in Total Length	None 🗆	Yes 🗆%
2) Bridges, Tunnels & Dams over 150 ft. in Total Length (Give full detail on separate shee		Yes 🗆%
1. NUCLEAR & ATOMIC PROJEC		Netto Xidardo - Netto
 Nuclear& Atomic Facilities Stand-alone non-nuclear 		Yes 🗆%
buildings	None 🗆	Yes 🗆%
J. HOSPITALS, SCHOOLS, & RE		3
1) Medical Facilities, Hospitals,		
Nursing Homes and/or Schools,		
Colleges & Universities 2) Churches, Religious or other	None El	Yes 🗆%
Eleemosynary Buildings	None 🗆	Yes 🗆%
K. AGRICULTURAL		
1) Farm Buildings, etc.	None 🗆	Yes 🗆%
 Silos, Elevators and Bulk Storage 	None 🗆	Yes 🗆%
3) Other Agricultural Projects	None 🗆	
L. OTHER (Please indicate)		
	None 🗆	Yes 🗆%
		TOTAL 1 00%

11. IF ANY SECTION OF QUESTION 10 INVOLVES GOVERNMENT FUNDED WORK, PLEASE ADVISE WHICH SECTION AND THE PERCENTAGE OF THIS WORK THAT IS SO FUNDED.

12. FEES & CONSTRUCTION VALUES

Figures reported should include fees paid to consultants or subcontractors but should exclude fees from joint ventures.	Prior Fiscal Period (Date of Period)	Current Fiscal Period (Date of Period)	Estimate for Next Fiscal Period (Date of Period)
	From:	From:	From:
	То:	То:	То:
A) DOMESTIC OPERATIONS			
1) Construction Values	\$	\$	\$
Gross Billings/Fees whether			
collected or not	\$	\$	\$
B) OVERSEAS OPERATIONS			
1) Construction Values	\$	\$	\$
2) Gross Billings/Fees whether			
collected or not	\$	\$	\$
I4. DOES THE PROPOSER FORESEE IN QUESTIONS 7, 8, 10, & 11 IN THE NE If "YES" please give full details:	XT TWELVE MONTHS	? 🛛 Yes 🗆 No	
15. WILL THE PROPOSER EMBARK ON A 7, 8, 10 & 11 DURING THE NEXT TWELV If "YES" please give full details:		Yes 🗆 No	
16. A. DOES THE PROPOSER SUBLET OR If "YES", Specify what is sublet or su			□ Yes □ No age of work volume.
B. WHEN THE PROPOSER DOES SUI "EVIDENCE OF PROFESSIONAL LI SIONALS TO WHOM WORK IS SUE	ABILITY INSURANCE	REQUIRED ANNUALLY	FROM THOSE PROFES-
17. DOES ANY ONE CONTRACT OR CLIE WORK? Yes No	ENT REPRESENT MO	RE THAN 50% OF THE	PROPOSER'S ANNUAL

18. A. DOES THE PROPOSER, OR ANY SUBSIDIARY, PARENT OR OTHERWISE RELATED ENTITY ENGAGE IN ACTUAL CONSTRUCTION, MANUFACTURING, FABRICATION OR REAL ESTATE DEVELOPMENT OR HAVE THEY BEEN SO INVOLVED IN THE PAST? Yes No
B. ARE OR HAS THE PROPOSER OR ANY PERSONS NAMED IN QUESTION 5, OWNERS, PARTNERS, DIRECTORS, OFFICERS OR EMPLOYEES OF THE FIRM ENGAGED IN SUCH WORK?
C. IF "YES", PLEASE GIVE DETAILS CONCERNING THE EXTENT OF SUCH WORK AND IN THE CASE OF INDIVIDUALS NAMED IN QUESTION 5, THE EXACT RELATIONSHIP OF THE INDIVIDUALS TO THE FIRM ENGAGED IN ACTUAL CONSTRUCTION, MANUFACTURING, FABRICATION OR REAL ESTATE DEVELOPMENT. ALSO, WHAT PERCENTAGE OF THE FEES SHOWN UNDER QUESTION 15 APPLY TO THIS WORK?
19. DOES OR HAS THE PROPOSER, PRINCIPALS, DIRECTORS OR OFFICERS INDIVIDUALLY OR COLLECTIVELY MAINTAINED A FINANCIAL INTEREST IN ANY PROJECT FOR WHICH THE PROPOSER HAS RENDERED PRO- FESSIONAL SERVICES?
If "YES", please provide full details of the project including the name of the project, the construction values, gross billing and percentage of the proposer's, principals', directors'or officers' ownership.
If "YES", does he intend to maintain such coverage? 21. IS THE PROPOSER EVER ENGAGED IN DESIGNS, PLANS AND SPECIFICATIONS FOR EXPERIMENTAL OR UNTESTED MEANS OF CONSTRUCTION? If "YES", please give full details:
22. DOES THE APPLICANT USE WRITTEN CONTRACTS ON EVERY PROJECT?
If "NO", please give full details:
 It is an interval of the second second
23. ON PROJECTS IN WHICH THE FIRM ENGAGES IN CONSTRUCTION MANAGEMENT SERVICES, DO YOU USE AN UNALTERED A.I.A. OR A.G.C. STANDARD FORM OF AGREEMENT BETWEEN THE OWNER AND CONSTRUCTION MANAGER?
It "YES", advise A.I.A./A.G.C. contract form number:
If "NO", please attach a copy of form of the agreement which is used

	ICANT WORK WITH			s? 🗌	Yes L No
If "YES", please g	ive the following deta	ails on a separa	ate sheet:		
a. Names and ad	dresses of other Me	embers			
b. Type of projec					
	to be performed	briu eguna koril Po Sen SA palei entr			
	ion value of Joint Ve				
	s from Joint Venture		S		
f. Gross Receipts	for Applicant's Sha	are			
-	for Applicant's share				
h. Duration of the	Joint Venture Proje	ct including app	proximate dates constr	uction will start	
	rent Joint Venture co	the state of the s			
I. Details of all of	other members' profe	essional indemr	ity insurance for this p	roject	
5. A. PREVIOUS C	OVERAGE:				
Please give p	articulars of last year	r's and previous	four year's Profession	al Liability Insura	ince.
COMPANY	POLICY NO.	LIMITS	DEDUCTIBLE	PREMIUM	PERIOD
		and all administration appendent middle from rising G			
		mbrelle für se aper for middle Prom rising G Prom rising <u>vo</u>			
2000 10 187	POSAL FOR SIMIL		E MADE ON BEHALF		
		PARTNERS E			
IN BUSINES EVER BEEN	S OR PRESENT I	PARTNERS E EFUSED?	VER BEEN DECLINI		
IN BUSINES EVER BEEN If "YES", plea	S OR PRESENT I	PARTNERS E EFUSED?	VER BEEN DECLINI	ED OR HAS AN	IY SUCH INSURAN
IN BUSINES EVER BEEN If "YES", plea C. IF SIMILAR	S OR PRESENT I	PARTNERS E EFUSED? ABILITY HAS B	VER BEEN DECLINI	ED OR HAS AN	IY SUCH INSURAN
IN BUSINES EVER BEEN If "YES", plea C. IF SIMILAR IN FORCE S D. IF SIMILAR PI	S OR PRESENT I CANCELLED OR RE se give details: PROFESSIONAL LIA SINCE THE INITIAL F	PARTNERS E EFUSED? ABILITY HAS B POLICY INCEP BILITY COVER	VER BEEN DECLINI	ED OR HAS AN	Y SUCH INSURANG BEEN CONTINUOUS DUSLY, PLEASE STA
IN BUSINES EVER BEEN If "YES", plea C. IF SIMILAR IN FORCE S D. IF SIMILAR PI	S OR PRESENT I CANCELLED OR RE se give details: PROFESSIONAL LIA SINCE THE INITIAL F	PARTNERS E EFUSED? ABILITY HAS B POLICY INCEP BILITY COVER	VER BEEN DECLINI	ED OR HAS AN	Y SUCH INSURANG BEEN CONTINUOUS DUSLY, PLEASE STA
IN BUSINES EVER BEEN If "YES", plea C. IF SIMILAR IN FORCE S D. IF SIMILAR PI THE RETRO 6. HAVE OR HAS T DISPUTED OR F	S OR PRESENT I	PARTNERS E EFUSED? ABILITY HAS B POLICY INCEP BILITY COVER AST YEAR'S PO ANY PREDECI NY AMOUNT D	VER BEEN DECLINI	ED OR HAS AN	BEEN CONTINUOUS
IN BUSINES EVER BEEN If "YES", plea C. IF SIMILAR IN FORCE S D. IF SIMILAR PI THE RETRO 6. HAVE OR HAS T DISPUTED OR F LIABILITY POLIC	S OR PRESENT I	PARTNERS E EFUSED? ABILITY HAS B POLICY INCEP BILITY COVER AST YEAR'S PO ANY PREDECI NY AMOUNT D	VER BEEN DECLINI	ED OR HAS AN	BEEN CONTINUOUS

27. HAS ANY CLAIM(S) OR SUIT(S) EVER BEEN MADE AGAINST THE PROPOSER OR ANY ENTITY NAMED HEREIN, OR AGAINST THEIR PREDECESSORS IN BUSINESS OR AGAINST ANY PAST OR PRESENT PRINCIPAL, PART-NER, DIRECTOR, OFFICER OR EMPLOYEE OF ANY ENTITY NAMED HEREIN? Yes No

If "YES," state briefly the cause and nature of the claim, including the amount involved, the date when the claim was made, the date the act giving rise to a claim was alleged to have been committed and the final disposition:

28. IS THE PROPOSER AWARE OF ANY CIRCUMSTANCES WHICH MAY RESULT IN A CLAIM AGAINST HIM OR AGAINST ANY ENTITY NAMED HEREIN, OR AGAINST THEIR PREDECESSORS IN BUSINESS, OR AGAINST ANY PAST OR PRESENT PRINCIPAL, PARTNER, DIRECTOR, OFFICER OR EMPLOYEE?

If "YES" please give full details:

COVERAGE REQUESTED:

Limit \$_____ annual aggregate. This limit shall be inclusive of loss payments, if any, as well as adjustment, investigative and legal fees, costs, charges and expenses.

Deductible \$_____ per claim. The deductible includes loss payments, and adjusting, investigative and legal fees, costs and expenses, whether or not loss payment is involved, unless otherwise stated.

Effective from _____

I/we (PROPOSER) declare(s) that the above statements and particulars are true and that no facts have been suppressed or misstated and agree that this proposal form shall be the basis of any policy of insurance which may be issued by underwriters and shall be deemed a part thereof. In addition, PROPOSER agrees and acknowledges that if PROPOSER, subsequent to the completion of this proposal, becomes aware of any changes in the statements and particulars contained herein, that PROPOSER shall immediately advise underwriters of such changes. It is further understood and agreed that upon receipt of such supplemental advices, underwriters may alter or withdraw any quotation previously offered, or amend the terms of or void any policy which has been issued based upon the statements and particulars contained herein.

Dated At Proposer

By (Principal, partner, director or officer ONLY)

Describe the precise nature of operations and attach brochure and letterhead of the firm, and a list of the proposers ten largest jobs (including construction values). It is agreed that the signature of this form does not bind the underwriters nor the proposer to complete this insurance.

Title